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# Mass Communication Strategy in Encouraging the Adoption of a Healthy Lifestyle in Society

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Received : December 30, 2023 ABSTRACT: Healthy lifestyle has become the main focus in efforts to prevent the increasing prevalence of non-: January 26, 2024 Accepted communicable diseases in society. In this context, mass Published : January 31, 2024 communication strategies play a central role in forming awareness and encouraging the adoption of a healthy lifestyle. This research aims to explore and analyze mass communication strategies that are effective in changing people's behavior regarding healthy lifestyles. The main objective of this research is to identify the most effective mass Citation: Ariana, P, M., Clarashiva, A., Pakaya, communication strategies in encouraging the adoption of S, S. (2024). Mass Communication Strategy in healthy lifestyles in society. In addition, this study aims to Encouraging the Adoption of a Healthy evaluate the impact of this strategy on the level of awareness Lifestyle in Society. Ilomata International and behavior change regarding various aspects of a healthy Journal of Social Science, 5(1), 237-253. lifestyle. This research uses the literature review method as an https://doi.org/10.52728/ijss.v5i1.1096 analytical framework. Data was collected from various sources such as scientific journals, articles and books related to mass communication strategies and healthy lifestyles. Data analysis involves detailing the various mass communication strategies that have been implemented and identifying patterns of success in changing people's behavior. the use of N.Vivo analysis can help in identifying patterns, trends, and relationships between various concepts and findings that emerge from these articles. The research results show that mass communication strategies that rely on interesting narratives, effective use of social media, and involvement of community leaders have a significant impact in encouraging the adoption of a healthy lifestyle. The ability to create community engagement and respond to local cultural dynamics also plays an important role in the success of this strategy. Keywords: Mass Communication Strategies, Healthy Lifestyle, Community Awareness, Behavioral Changes, Social Media This is an open access article under the ۲ (00) CC-BY 4.0 license

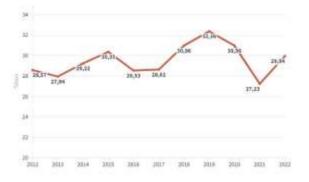
# INTRODUCTION

A healthy lifestyle in society includes a series of daily choices and habits that support physical, mental and social well-being. Essentially, a healthy lifestyle involves a balanced diet with adequate nutritional intake, regular physical activity, stress management, adequate sleep, and other positive

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habits. This is not just about fulfilling biological needs, but also includes awareness of the importance of balance between body and mind. A healthy lifestyle also reflects people's knowledge and understanding of the impact of their behavior on personal health and the surrounding environment (Mustikawati et al., 2023). The importance of a healthy lifestyle is gaining increasing attention due to its positive impact in preventing chronic diseases and increasing life expectancy. A healthy lifestyle is not only individual, but also collective, influencing the social and economic dynamics of society as a whole. Therefore, efforts to encourage the adoption of healthy lifestyles in society involve collaboration between various stakeholders, including government, health institutions, schools, and the private sector. Education, health promotion, and access to accurate information are key in forming positive perceptions and people's motivation to develop lifestyles that support health and well-being (Azzahra et al., 2023).

Figure 1.Percentage of Population Who Have Health Complaints During 2021 - 2022



Based on information from the Central Statistics Agency (BPS), 29.94% of the Indonesian population experienced health complaints in the last month of 2022. This ratio has increased compared to the previous year which reached 27.23%. Interestingly, although the percentage of the population experiencing health complaints decreased in 2020 and 2021, this increase occurred amidst the increasing situation of the Covid-19 outbreak in the country. In detail, data per province shows that Aceh has the highest percentage of people with health complaints in Indonesia in 2022, reaching 32.91%. Followed by West Nusa Tenggara with a percentage of the population experiencing health complaints of 43.62%. Then, Gorontalo and Yogyakarta each have a percentage of the population with health complaints of 35.85% and 35.73%. On the other hand, Central Java recorded 35.34% of the population reporting health complaints in the last month of this year. Meanwhile, Papua showed the lowest percentage, namely 11.68%, followed by Maluku and North Maluku with 15.6% and 16.41% respectively. (Source :https://dataindonesia.id/)

Mass communication refers to the process of conveying information, messages or ideas on a large scale to a wide audience through various media. Mass media, such as television, radio, newspapers and digital platforms, are used as tools to reach heterogeneous audiences. The main goal of mass communication is to disseminate information, form opinions, and influence people's behavior. This process involves selecting and presenting content that can attract attention and have a significant impact on people's perceptions and actions. Thus, mass communication has an important role in shaping culture, values and thought patterns in a society (Dedi & Rusydi, 2022).

As a discipline, mass communication not only includes conveying messages, but also considers the psychological, social and cultural aspects of the audience. A deep understanding of media dynamics and public responses is key in designing effective mass communication strategies. In the era of globalization and information technology, mass communication has become a force that plays a central role in shaping world views and connecting communities throughout the world (Saras, 2020). Therefore, the definition of mass communication involves a complex understanding of how media, information, and audiences interact to form shared understandings and influence the direction of social change.

Mass communication has a very important role in shaping people's views, behavior and decisions. One health issue that is gaining increasing attention is the adoption of a healthy lifestyle. A healthy lifestyle is the key to preventing various chronic diseases and improving people's quality of life. In this context, mass communication strategies have great potential to be an effective tool in encouraging the adoption of healthy lifestyles among the public (Maria, 2022). Public health is the focus of global attention because of its significant impact on sustainable development. A healthy lifestyle, including a balanced diet, regular physical activity, and other healthy living habits, is the key to reducing the prevalence of non-communicable diseases such as diabetes, hypertension, and heart disease. However, adopting a healthy lifestyle is often faced with complex challenges, such as societal misunderstanding, cultural changes, and the influence of the surrounding environment (Alfarizi, 2023).

According to (Budi Kusumo & Charina, 2021). Mass communication has a significant role in encouraging the adoption of a healthy lifestyle in society. Through mass media such as television, radio and digital platforms, health messages can be conveyed effectively to a wide audience. Mass broadcast health campaigns can provide relevant information about the importance of a healthy lifestyle, explaining the benefits of a balanced diet, regular physical activity and other healthy living habits. Apart from that, mass media can also depict the negative impacts of an unhealthy lifestyle, such as an increased risk of chronic disease. By presenting this information in an interesting and easy-to-understand manner, mass communication can motivate people to adopt more positive behavioral changes related to a healthy lifestyle (Susilowati, 2023).

In the opinion (Oktarina et al., 2023) Apart from being a source of information, mass communication can also create new trends and norms related to healthy lifestyles. Through entertainment programs, advertising and social networks, mass media has the ability to form a positive image regarding a healthy lifestyle. Showing public figures who live healthy lifestyles, depicting physically active communities, and supporting health initiatives can influence public perception. By creating a narrative that supports a healthy lifestyle as something desirable and valuable, mass communication can be a catalyst in creating cultural change towards awareness and adoption of a healthier lifestyle among society.

In overcoming these challenges, mass communication strategies have emerged as a powerful means of conveying information, forming attitudes, and motivating behavioral change. Mass media, be it television, radio, print or online media, has a wide reach and can significantly influence public perception. Therefore, developing effective mass communication strategies is crucial in

efforts to increase public awareness of the importance of a healthy lifestyle (Oktarina et al., 2023). In this context, the role of government, health institutions, non-governmental organizations and the private sector becomes very relevant. This cross-sector collaboration is necessary to design and implement comprehensive mass communication campaigns, combining various approaches to achieve the common goal of encouraging the adoption of healthy lifestyles.

In addition, changes in technology and social media trends provide new opportunities in designing mass communication strategies. The use of digital platforms can expand the reach of messages, create direct interactions with the public, and build online communities that support healthy lifestyles. With a deep understanding of the importance of mass communication strategies in encouraging the adoption of healthy lifestyles, this research will explore various related aspects, including factors that influence message reception, the role of technology, and the challenges that may be faced in its implementation. Thus, it is hoped that this research can provide valuable insight for stakeholders in efforts to improve public health through the use of effective mass communication strategies.

Based on the research title "Mass Communication Strategies in Encouraging the Implementation of Healthy Lifestyles in Society," the relevant research question is: How can mass communication strategies be developed and implemented effectively to encourage the implementation of healthy lifestyles in society? What are the factors that influence the reception of mass communication messages in the context of promoting healthy lifestyles, and how can technology and social media be used to expand the reach and strengthen these messages?

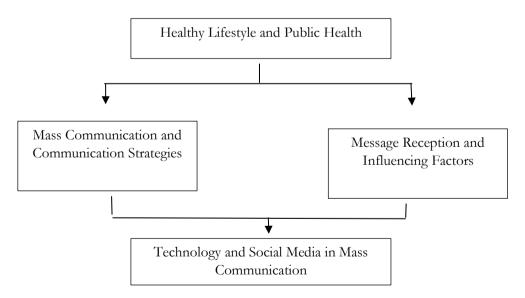


Figure 1. Framework Conceptual

The conceptual framework for this research is based on several key components, including Healthy Lifestyle and Public Health This includes an in-depth understanding of what is meant by a healthy lifestyle, its impact on public health, and the challenges faced in encouraging its implementation. Mass Communication and Communication Strategies Covers the basic concepts of mass communication, types of mass media that can be used, and effective communication strategies in

the context of promoting healthy lifestyles. Message Reception and Influencing Factors Understand the psychological, social and cultural factors that can influence how mass communication messages are received and understood by society. Technology and Social Media in Mass Communication Describes the role of technology and social media in expanding the reach of mass communication, facilitating direct interaction with the public, and building online communities that support healthy lifestyles. By paying attention to this conceptual framework, the research will investigate the effectiveness of mass communication strategies in encouraging the adoption of healthy lifestyles in society as well as the factors that can influence the acceptance of these messages.

# METHOD

The research method used in this study is a literature study, which involves an in-depth review of literature relevant to Mass Communication Strategies in encouraging the adoption of healthy lifestyles in society. Literature analysis was carried out by examining various scientific journals, articles and books that discuss concepts, theories and practices related to mass communication in the context of promoting a healthy lifestyle (Sugiyono, 2017, 2018). The aim of selecting data sources from the literature is to gain comprehensive insight into the various mass communication strategies that have been used and are effective in influencing people's behavior regarding healthy lifestyles. This research will also investigate the latest trends, challenges and innovations in the application of mass communication strategies in various societal contexts.

The main data sources for this research will come from health scientific journals, research articles, and academic books that discuss this topic in depth. Content analysis will be conducted to identify patterns, findings, and views that emerge from the literature. This approach will provide a strong theoretical basis for understanding how mass communication can be applied effectively in encouraging the adoption of healthy lifestyles in society. By integrating findings from these literatures, this research aims to develop a robust and relevant framework to inform mass communication practices that are more effective and impactful in promoting healthy lifestyles in society (Sugiyono, 2017).

In the literature-based method, of the 350 articles obtained through a search on Google Scholar using the keywords mass communication and healthy lifestyle, 32 articles were found according to the focus of this research. The next step involves an in-depth evaluation of these articles to identify relevant findings and views regarding mass communication strategies in encouraging the adoption of healthy lifestyles in society. This literature analysis was carried out by adopting standard methods to evaluate the accuracy, reliability and relevance of the information contained in each article. In addition, the analytical tools used to analyze the data that has been collected are also an important part of this process. The use of applications such as N.Vivo or other data analysis tools can facilitate a more systematic and in-depth analysis of information obtained from the literature. The use of this analytical tool can help in identifying patterns, trends, and relationships between various concepts and findings that emerge from the articles. Apart from these options, the analysis process

can also be carried out manually, depending on the researcher's needs and preferences in exploring the information contained in the collected literature.

## **RESULTS AND DISCUSSION**

This literature study in-depth discusses Mass Communication Strategies in an effort to encourage the adoption of a healthy lifestyle in society. In the modern era filled with various health challenges, mass communication has become the main means of conveying health information and messages to a wide audience. This literature review includes various sources, such as scientific journals, research articles, and academic books that discuss the role, strategies, and impact of mass communication in the context of health promotion and healthy lifestyles.

Title of research	Authors	Research	Categories	Theme		
results						
Gofood's Communication Strategy to Survive the Pandemic	( <u>FARADYSA,</u> <u>2022</u> )	Mass media, including television, radio and digital platforms, make it possible to convey messages efficiently and reach a wide audience.	Technology in Mass Communication	Impact and Challenges of Technology in Mass Communication		
Various	( <u>Pandjaitan &amp;</u>	Psychological and	Mass	Elements and		
Adiwiyata	<u>Hereyah</u> ,	social factors	Communication	Strategies for		
Communication	<u>2020</u> )	influencing the	Strategy	Successful Mass		
Channels in		acceptance of		Communication		
children		health messages				
Obesity	( <u>Mutohar &amp;</u>	The effectiveness	Technology in	Impact and		
Education	<u>Novita, 2023</u> )	of health	Mass	Challenges of		
Information		campaigns	Communication	Technology in		
System		through mass media in		Mass Communication		
		media in changing people's		Communication		
		behavior				
		regarding lifestyle				
Health Service	(Winangsih &	The use of digital	Social and	Technology's		
Communication	<u>Nisa, 2020</u> )	platforms can	Cultural	Impact on Social		
Strategy	)	expand the reach	Dynamics	and Cultural		
		of messages,	J	Dynamics		
		build direct		,		
		interactions with				
		the public, and				
		create online				
		communities that				

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support

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		lifestyles		
The Reality of	(Zulkarnain et	Evaluation of the	Ethical	Innovation and
Persuasive	<u>al., 2023</u> )	long-term impact	Considerations	Ethics in Mass
Communication		of mass	in Mass	Communication
in the		communication	Communication	
Environmentally		campaigns on the		
Friendly		adoption of		
Movement		healthy lifestyles.		

healthy

According to research conducted by (FARADYSA, 2022) the crucial role of mass communication in conveying health information to the public. Mass media, including television, radio and digital platforms, make it possible to broadcast health messages efficiently and reach a wide audience. Previous research shows that well-designed mass communication campaigns can improve public health knowledge, attitudes and behavior. This study seeks an in-depth understanding of how such messages can be structured effectively to encourage the adoption of healthy lifestyles. In this context, research conducted by (Krisdiyansah et al., 2022) also explores mass communication strategies that have been successfully implemented in health campaigns in various countries. Case study analysis of successful campaigns provides insight into key elements, such as audience segmentation, selecting the right media channels, and persuasive message design. Psychological and social factors that influence the acceptance of health messages are also the focus of this literature (Pandjaitan & Hereyah, 2020).

Furthermore, research conducted by (<u>Mutohar & Novita, 2023</u>) discusses the effectiveness of health campaigns through mass media in changing people's behavior regarding lifestyle. Empirical research on the influence of mass communication on eating habits, physical activity levels, and other healthy lifestyle choices is a major subject. This literature not only includes positive studies that show the positive impact of mass communication strategies, but also reviews findings that identify barriers and challenges in changing people's behavior. In addition, according to (<u>Anwar et al., 2020</u>) discusses the role of technology in shaping the latest mass communication strategies. The development of social media, health applications and interactive technology provides a new dimension in efforts to encourage the adoption of a healthy lifestyle. This review outlines how the use of digital platforms can expand the reach of messages, build direct interactions with the public, and create online communities that support healthy lifestyles (<u>Winangsih & Nisa, 2020</u>).

In a geographical context, according to (Lindiawatie & Shahreza, 2021) reveals significant differences in the level of adoption of healthy lifestyles between regions. Analysis of data from different provinces or regions of a country provides a rich perspective on local factors that influence public responses to mass communication campaigns. Additionally, the literature pays attention to the role of culture, regional health policies, and socioeconomic aspects in shaping the local context of mass communication campaigns. Furthermore, according to research conducted by (Zulkarnain et al., 2023) discusses the evaluation of the long-term impact of mass

communication campaigns on the adoption of a healthy lifestyle. Analysis of data trends over time, longitudinal studies, and follow-up studies help see the side effects and durability of changes in people's attitudes toward health messages (<u>Mulyadi et al., 2022</u>).

In concluding this literature study summarizes the latest developments in mass communication research to encourage the adoption of healthy lifestyles in society. By understanding the theoretical framework, effective strategies, and long-term impacts of mass communication, this research contributes to an in-depth understanding of how to increase the effectiveness of health campaigns through mass media in achieving the goal of empowering people to live healthier lifestyles (Fildansyah, 2023).

Based on an in-depth literature review regarding Mass Communication Strategies in encouraging the adoption of healthy lifestyles in society, it can be concluded that the results of this research provide in-depth insight into various aspects that influence the effectiveness of mass communication strategies in the context of health promotion. First of all, this research highlights that the main role of mass communication as a means of conveying health messages and encouraging changes in people's behavior is very significant. By utilizing mass media such as television, radio and digital platforms, health campaigns can reach a wide audience, create awareness and form positive attitudes regarding a healthy lifestyle.

In looking at the strategies that have been implemented, this research shows that the use of public figures who are role models for a healthy lifestyle, as well as presenting inspirational and real stories, has a positive impact in increasing the appeal of health messages. Audience segmentation is also emerging as an important strategy, where tailoring health messages to the specific characteristics and needs of target groups can be more effective in motivating the adoption of healthy lifestyles.

Furthermore, this research highlights that the use of technology, especially social media and health applications, can be an effective tool in strengthening mass communication campaigns. Direct involvement with the community through online interaction, the formation of online communities that support healthy lifestyles, and the use of interesting multimedia content can increase interaction and positive responses from the audience.

However, this research also identified several barriers and challenges. While mass communication strategies can create awareness and convey relevant information, sustainable behavior change often requires a more holistic and integrated approach. Social, economic and cultural factors that influence lifestyle choices should also be considered in designing more contextual and relevant campaigns.

The research results show significant differences in the level of adoption of healthy lifestyles in different regions. Therefore, adapting mass communication strategies to the characteristics and needs of each region is the key to achieving maximum impact. This research highlights the need to engage local stakeholders and respond to diverse social and cultural contexts.

In measuring long-term impact, this research shows the need to engage in careful and ongoing evaluation of mass communication campaigns. By monitoring data trends over time and conducting longitudinal research, this research provides a more comprehensive view of how

behavioral changes can be maintained and enhanced over time. In conclusion, the results of this research provide a valuable contribution to the understanding of how mass communication strategies can be effective in encouraging the adoption of healthy lifestyles in society. The practical implications of this research can help design smarter, more relevant and sustainable campaigns to improve overall public health. Of course, further research and the development of new models in mass health communication are still needed to continue to advance our understanding of the complexity and dynamics of the influence of mass communication in changing people's behavior.

# 1. The Main Role of Mass Communication in Conveying Health Messages

Mass communication, as the main driving force in conveying information to the public, has a very significant role in shaping health perceptions and behavior. Public health is not only about treating disease, but also includes preventive approaches and establishing a healthy lifestyle. Therefore, an in-depth understanding and analysis of the role of mass communication in conveying health messages is crucial to creating a society that is more aware of health and adopts a healthy lifestyle (Bull et al., 2020).

- 1. The Role of Mass Communication as a Conveyor of Health Information
- Mass communication functions as the main channel for conveying health information to the public. Through television, radio, newspapers and digital platforms, health messages can be accessed by a wide audience. For example, television programs highlighting the benefits of physical activity or radio news segments discussing the importance of a balanced diet can provide information that is easy for the public to digest and access. The main role of mass communication as a conveyor of health information creates a broad stage for discussing health issues that are relevant to society. The importance of this role can be seen in conveying preventive messages, such as vaccination information, the importance of early detection of disease, and education about healthy lifestyles (Seale et al., 2020). For example, campaigns through advertisements in the mass media can provide information about the risks of smoking or the dangers of consuming unhealthy food. By utilizing creative elements and strong narratives, mass communication can build a better understanding among the public about the importance of maintaining health holistically.
- 2. The Influence of Health Message Design in Mass Communication
  - Health message design has a major impact on people's acceptance and understanding of health
    information. Mass communication not only conveys information but also forms narratives that
    motivate and influence behavior. A television advertisement that visualizes positive changes
    after adopting a healthy lifestyle, for example, can provide a strong emotional impetus to
    change people's habits. Message design also includes the selection of public figures or sources
    who can be identified by the public. The involvement of well-known figures or health experts
    can lend credibility to health messages. Mass communication not only conveys information,
    but also shapes images and perceptions. Therefore, creative and persuasive message design is
    essential to stimulate desired changes in attitudes and behavior.
- 3. Audience Segmentation in Mass Communication for Health The importance of audience segmentation in the context of mass health communication also needs to be considered. Society is not homogeneous; each group can have different needs and preferences. Mass communication strategies that successfully understand and adapt messages

to the specific characteristics of target groups can achieve higher levels of resonance. For example, a health campaign aimed at children may take a more playful and colorful approach, while a campaign for an older age group may focus more on aspects of health relevant to their condition. Audience segmentation not only understands age, but also considers social and economic factors that influence health decisions.

4. Mass Communication Strategy through Social Media and Digital Technology The development of digital technology, especially social media, has brought major changes in the way mass communications interact with society. These platforms provide direct channels to communicate, share information, and form online communities. Health campaigns can utilize the presence of social media to strengthen health messages and build community engagement. Successful health campaigns on social media can create a viral effect, where messages can spread quickly and reach a wider audience. Additionally, health apps and wearable devices also provide new opportunities to personally monitor and motivate individuals to adopt healthy lifestyles. This strategy not only creates a two-way channel between the message sender and recipient, but also increases the active involvement of the community in efforts to promote health.

Even though it has a major role in conveying health messages, mass communication is also faced with a number of obstacles and challenges. One of them is the demographic and cultural diversity of society. Effective health messages must take into account different cultural contexts, because social norms and values can influence the way messages are received and interpreted. Other challenges include information overload in the digital era, where people are exposed to various messages from various sources. This requires mass communication strategies to be more innovative in conveying messages so that they continue to attract public attention. Apart from that, resistance to health messages can also arise, especially if people feel too burdened or feel the messages are not relevant to their daily lives (T. Duan et al., 2020).

In conclusion, the main role of mass communication in conveying health messages plays a central role in shaping public health perceptions and behavior. By being a tool for conveying information, motivating behavior change, and forming a positive health image, mass communication can be a major catalyst in the transformation of society towards a healthy lifestyle.

Through creative message design, careful audience segmentation, and the use of digital technology, mass communication has great potential to change the way people view health and make better decisions regarding lifestyle. However, successful mass communication strategies in a health context require a deep understanding of community needs, responses to messages, and the cultural context in which the messages are delivered (Benham et al., 2021). Thus, the main role of mass communication in conveying health messages is not only about providing information, but also designing messages that are relevant, accessible, and can motivate positive changes in people's behavior.

# 2. Successful Mass Communication Strategy

A successful mass communication strategy is not just about pursuing the audience's attention, but also involves a deep understanding of the social, psychological, and technological dynamics that shape the way society receives, responds, and interacts with the messages conveyed. In this context,

effective mass communication strategies are the key to achieving communication goals, including forming positive perceptions, motivating behavior change, and building community involvement. One of the key elements of a successful mass communications strategy is audience segmentation. Each demographic or psychographic group has different needs, concerns, and preferences. By deeply understanding who the target audience is, messages can be tailored to create greater relevance and resonance. For example, an advertising campaign aimed at younger generations may use more contemporary language and aesthetics, while a campaign aimed at older age groups may place more emphasis on safety and comfort (Salvo et al., 2021).

Personalization of messages is also an important aspect of a successful mass communication strategy. Modern technology makes it possible to deliver messages tailored to individual preferences and behavior. By using advanced data and analytics, more relevant messages can be delivered to individuals, increasing the likelihood that they will be received and considered. A strong and compelling narrative has an emotional appeal that can make the message stick more in the minds of the audience. Successful mass communication strategies often involve the use of compelling stories or narratives to build emotional bonds with the public. Through narrative, health messages, education or social campaigns can be integrated into the context of everyday life, creating high relevance and appeal (Hyland-Wood et al., 2021).

Effective narrative can take an audience on a motivating journey, provide context for the message, and create an experience that sticks in the memory. Campaigns that successfully leverage a powerful narrative can create a deeper bond with audiences, allowing the message to live on in their consciousness even after the campaign ends. The role of social media in a successful mass communication strategy cannot be ignored. Social media provides an interactive platform where people are not only passive recipients, but also actively participate in the communication process. Campaigns that involve people sharing their experiences, contributing ideas, or even creating their own content can create stronger bonds and make the campaign go viral.

Additionally, interactivity can create a more immersive experience. Surveys, quizzes, and other interactive features can increase engagement and allow messages to be tailored to people's immediate responses. Therefore, a successful mass communication strategy not only broadcasts messages, but also embraces participation and contributions from the community.

The involvement of influencers and public figures can provide a significant boost to a mass communications strategy. People are often more receptive to health or social messages if they are delivered by someone they know or admire. Leveraging the popularity and trustworthiness of an influencer or public figure can give a message extra authority and appeal. However, the selection of influencers must be done carefully to ensure that the values and image match the message conveyed. This strategy not only increases the visibility of the campaign, but also creates a closer connection with the audience through their identification with respected figures.

Evaluation and measurement of impact are important steps in a successful mass communications strategy. Analytics data can provide deep insight into how audiences respond to messages, the extent to which messages achieve their intended goals, and which areas require adjustments. This measurement involves monitoring engagement, changes in behavior, and changes in perception over time.

By understanding the impact, mass communication strategies can be adjusted to be more effective and relevant. Focus groups, surveys, and social media analysis are some methods that can be used to collect evaluation data. Careful and continuous measurement enables continuous improvement and adaptation of strategies to achieve desired results.

Although a successful mass communications strategy can have a significant impact, there are a number of obstacles and challenges that need to be overcome. One of them is the speed of technological change and social trends that can make strategies obsolete or less relevant in a short time. Therefore, flexibility and readiness to adapt are the keys to long-term success. Other challenges include resistance to the message, especially if people feel the message does not align with their values or interests. Therefore, building messages that are authentic and relevant to people's needs and desires is the key to overcoming this challenge (<u>Ramkissoon, 2020</u>).

In conclusion, a successful mass communication strategy is the result of a deep understanding of the audience, creativity in conveying the message, and community involvement in the communication process. By utilizing strong narratives, careful audience segmentation, social media interactivity, the influence of public figures, and careful impact measurement, mass communication strategies can create a positive impact on society. However, this strategy must continue to develop along with social, technological and societal changes. Through wise adaptation, mass communication strategies can remain relevant and effective in forming positive opinions, behavior and attitudes in society. Thus, a successful mass communication strategy not only creates a message that is received, but also creates sustainable change in society's views and actions.

# 3. Use of Technology in Mass Communication

The use of technology in mass communication has brought about revolutionary changes in the way messages are delivered, received and responded to by society. As digital technology advances, mass communication has evolved from its traditional forms to become more dynamic, interactive and globally connected. In this discussion, we will explore various aspects of the use of technology in mass communication, from social media to artificial intelligence, and its impact on social and cultural dynamics. Social media is the main pillar in the use of technology for mass communication. Platforms such as Facebook, Twitter, Instagram, and TikTok provide channels that not only convey information but also enable direct interaction between the sender and recipient of the message. Health campaigns, social advocacy and news can now be quickly and easily shared by users, creating a viral effect and increasing visibility. However, social media use also brings new challenges, including the spread of false information, polarization of opinion, and protection of privacy. Therefore, the use of social media in mass communication requires careful strategy, ethics and awareness of potential negative impacts (Y. Duan, 2023).

Augmented reality (AR) and virtual reality (VR) technologies provide a new dimension to the mass communication experience. Marketing campaigns can leverage AR to provide interactive experiences to consumers via smartphone applications. On the other hand, VR allows users to experience events or locations without having to be in a physical place. Although this technology is still developing, its potential to provide immersive experiences and captivate people opens up

new opportunities in communications strategy. However, challenges such as implementation costs and accessibility of this technology are still obstacles that need to be overcome.

The use of big data in mass communications has changed the way data is collected, analyzed and utilized to design more effective campaigns. Through tracking online behavior, consumer preferences and social trends, marketers and communicators can understand their audiences better. Predictive analytics enables predictions of future trends based on past data patterns, helping to design more targeted messages. However, the use of big data also presents ethical challenges regarding individual privacy and data security. Strict policies need to be implemented to ensure that personal information is not misused or accessed without permission (Anwar et al., 2020).

The use of artificial intelligence (AI) in mass communications has opened the door to greater personalization of messages. AI systems can analyze online behavior, user preferences and other data to serve messages tailored to individual characteristics. This creates a more relevant and engaging experience for each audience. However, it is worth noting that excessive personalization can raise concerns about filter bubbles, where individuals are only provided with information that matches their views and preferences, resulting in a lack of exposure to differing views.

Podcasting and streaming services have become popular mediums for delivering audiovisual content. Podcasts provide an opportunity for content producers to deliver their message in a more casual and in-depth way. On the other hand, video streaming services such as YouTube and Twitch provide space for diverse creative content, from personal vlogs to live broadcasts of events. The advantage of this technology is greater accessibility for content producers and consumers. However, the quality of the content and control over the information presented also need to be maintained to ensure the integrity of the message conveyed.

The Impact of Using Technology in Mass Communication on Social and Cultural Dynamics

The use of technology in mass communication has changed social and cultural dynamics. Greater engagement of the public through social media has created space for greater social dialogue and activism. In addition, the accessibility of content and information through various platforms has created equality of access at a global level. However, there are also negative impacts, including the division and polarization of opinion amplified by social media algorithms, as well as the risk of rapid loss of authenticity of information. This challenge highlights the importance of wise management and regulation of the use of technology in mass communication.

Although the use of technology carries great potential, challenges and ethical issues must be overcome. Data misuse, the spread of false information and privacy risks are serious concerns that require cooperation between government, industry and civil society. A balance between technological innovation and protecting societal values must be the focus in the development and implementation of mass communications technology. The use of technology in mass communication has shaped a new information and communication landscape. Social media, AR, VR, big data, AI, podcasting and streaming services have all had a significant impact on how we receive, share and process information. Along with positive potential, challenges and responsibilities also grow (Zhu et al., 2020)

The successful use of technology in mass communication requires a holistic approach that includes innovation, ethics, wise regulations and community involvement. As an agent of change, technology must be directed at strengthening positive communication, building cross-cultural understanding, and increasing community participation in the public sphere. In this way, the use of technology in mass communication can be a positive force that brings progressive change in a connected global society.

# CONCLUSION

The research results indicate that mass communication strategies relying on compelling narratives, effective use of social media, and involvement of community figures significantly impact the adoption of healthy lifestyles. Through strong and captivating narratives, health messages can be conveyed more effectively to the public. The use of social media, particularly Instagram, provides opportunities to disseminate information quickly and widely to users spread across various regions. Additionally, the involvement of community figures or influencers with influence on social media platforms can help enhance the appeal and authority of the messages conveyed. Thus, communication strategies that combine compelling narratives, social media, and community figure involvement can be an effective approach in influencing public behavior related to healthy lifestyles. The ability to create community engagement and respond to local cultural dynamics also plays a crucial role in the success of this strategy. Understanding the needs and preferences of local communities, as well as accommodating cultural values in the delivery of health messages, can enhance resonance and acceptance of the messages by the public. Moreover, swift responses to developments and trends in local culture can help maintain the relevance and appeal of the health messages conveyed. Therefore, awareness of local cultural dynamics and the ability to adapt to these changes become key to the success of sustained and effective health communication efforts.

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