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## **Recruitment Analysis on Employee Performance With Variable Control As Moderating On Manufacturing Company**

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### **ABSTRACT**

The analysis of this study aims to determine whether recruitment positive and significant effect on the performance of employees in the Manufacturing Company. To know able to moderate recruitment monitoring the performance of employees in the Manufacturing Company. Data analysis technique used is quantitative method with SPSS version 16.0. This study uses regression analysis moderating. The population in this study were all employees Manufacturing Company, and a sample of 44 respondents. The primary data using questionnaires. The results showed that recruitment positive and significant effect on the performance of employees in the Manufacturing Company. Supervision able to moderate recruitment to employee performance on a Manufacturing Company.

Keyword: Recruitment, Supervision , Performance.

### **INTRODUCTION**

Current business conditions, significant improvements. This progress is marked by sophisticated technology that was created. It has an impact on the pace of the world economy, which grew rapidly. However, in practice, this often is foundan issue that causes many companies have failed, either due to the inability to adapt to technological advances, as well as those caused by deficiencies in the work of the human resources that exist in the company. Unable to deny the existence of skilled human resources have a more strategic role in comparison with other resources.

Every form of organization or any company certainly requires humans as a source of labor in carrying out any activities. Humans become planners, perpetrators, and determines the realization of organizational goals. Reciprocation of a company is determined by the active role of all workers in the company. Labor factor which is a variable that can be influenced by the level of ability, willingness, and human settings on all areas and levels of activity.

Qualified human resources in general, was born through a process of training and development of quality. Recognizing that the dominant factor in the sustainability of the company, then in this case the company needs to improve the quality of human resources as well as increasing attention to what is required of employees that will increase employee performance.

Improved performance is needed to create a good employee performance in order to compete and grow the business for employees or human resources is the motor of an undertaking. Every worker has the potential for running the company. This potential should be utilized properly to be able membeikan optimum output. In this regard, special attention is needed in dealing with

employees or human resources so that performance can be increased, With due regard to the recruitment and supervision.

One aspect in enhancing performance employee to achieve the goals set then the recruitment of employees should receive special attention, influence employee recruitment is important for companies to manage, organize, exploit employees so that the company's goal to reached. Recruitment process to find employees in accordance with the capabilities and skills of prospective employees to the company, because with the right recruitment of equivalent or the performance of the employee will fit even in excess of the standard and will make a positive contribution.

Supervision is a process to ensure that the goals of the organization and management reached. surveillance helpful in assessing whether the planning, organizing and directing has been carried out effectively and it is very closely linked to the achievement of objectives that can be seen from the work. Supervision is closely related to the implementation of this work in terms of employee performance so that the work can be accomplished in accordance with a predetermined plan.

Namely recruitment problems policy acceptance test process not in accordance with company guidelines, sometimes employees with the best criteria to be used has not been hired company employees, and forgetting the availability of sufficient time upon receipt of a prospective employee.

## **METHOD**

Performance is the result of each periodic needs assessment. This is because the employee performance appraisal can then be used as an analysis of the needs of training implementation. Martoyo (2014).

Employee performance that is common to most jobs include the following indicators: the quantity of yield, quality of results, timeliness of results and the ability to cooperate. According Malthis (2013) factors affecting performance are: (1) Work motivation. Conditions or energy that drives self-directed or directed employees to achieve organizational goals of the company; (2) Organizational culture. A pattern of shared basic assumptions learned by groups within an organization as a means to solve the problem; (3) Work environment. Everything that is around the workers who can influence him in carrying out the tasks entrusted; and (4) Working facilities. Means of support in the company's activities in physical form and is used in the normal course of the company.

Hasibuan (2014) states that recruitment is the search for and influence of labor, to want to apply for jobs that exist within an organization. Withdrawal of employees aimed at providing employees enough so that management can choose employees who meet the qualifications they need. According to Hasibuan (2014: 73), an indicator of recruitment is as follows: (1) Identification and Evaluation. The identification phase is the initial stage of the process consists of the determination of the elements was observed; (2) Selection process. Selection is the process of selecting people who have the qualifications needed to fill the job in an organization.; and (3) Placement. Placement is not a final decision. This is an initial step that consists of what according to estimates supervisors concerned can be done by the new workers with what was "requested" by the workers (in the form of intrinsic interest, the opportunity to work together, the possibilities of sale, payment or reward).

Based on expert opinions above, it can be concluded that the indicator for the variable recruitment in this study is policies, procedures and methods.

According to Ibrahim (2015: 155), oversight of the work is an activity manager who arranged for the works accomplished in accordance with the established plan and desired results. According to Ibrahim (2015: 160), the regulatory process consists of several actions that are fundamental to all monitoring, namely: (1) Determination Standards Implementation / Planning. The first stage in the implementation of the surveillance is to set the standard, the standard means as a unit of measurement that can be used as a benchmark for assessing the results; (2) Determining Measurement / Assessment Work. Determination of measurement / assessment work is to determine the precise measurement of the implementation of activities; (3) Corrective Action retrieval when needed. When the results of the analysis indicate a corrective action, this action must be taken. Corrective action can be taken in various forms with modified or repaired.

Table 1. Operational Definition of a Variable

variables	Operational definition	Indicator	Scale
Recruitment (X)	The search process and "enchantment" job candidates (applicants) who are able to apply as an employee.	1. Your organization's policy 2. plan 3. method 4. procedure 5. execution time 6. recruitment sources 7. obstacles	Likert scale
Supervision (Z)	Event managers who try to get the jobs done in accordance with the established plan and desired results.	1. accurate 2. on time 3. objective 4. realistic 5. coordinated	Likert scale
Performance Employee (Y)	The results of the quality and quantity of work achieved by an employee in performing their duties in accordance with the responsibilities given to him.	1. Quality 2. Quantity 3. Timeliness of results. 4. Effectiveness 5. autonomy 6. work commitment	Likert scale

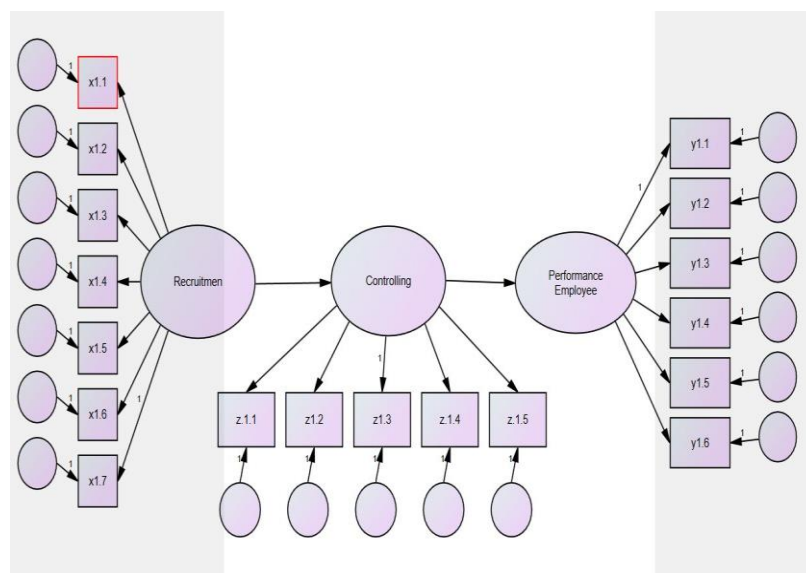


Figure 1. Research frame work

**RESULT AND DISCUSSION**

**Table 2. Assessment of Respondents Against Policy Indicators (X.1)**

Respondents answer	item Questions					
	The Company has been engaged in the recruitment process according to company policy		Companies recruit employees in accordance with the criteria required positions companies		The company carries out the process of recruitment tests in accordance with existing policy	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	-	-	-	-
Disagree	3	6.8	11	25.0	8	18.2
Doubtful	18	40.9	10	22.7	14	31.8
Agree	18	40.9	23	52.3	19	43.2
Strongly agree	5	11.4	-	-	3	6.8
Total	44	100	44	100	44	100
<i>mean</i>	3.5682		3.2727		3.3864	

**Table 3. Assessment Procedure Respondents Against Indicators (X.2)**

Respondents answer	item Questions					
	Companies no charge during the recruitment process runs		The Company does not charge to employees during the recruitment process underway		Companies recruit employees in accordance with the best criteria	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	-	-	-	-
Disagree	13	29.5	24	54.5	12	27.3
Doubtful	13	29.5	4	9.1	16	36.4
Agree	14	31.8	6	13.6	14	31.8
Strongly agree	4	9.1	10	22.7	2	4.5
Total	44	100	44	100	44	100
<i>mean</i>	3.2045		3.0455		3.1364	

**Table 4. Assessment Indicators Respondents Against Method (X.3)**

Respondents answer	item Questions					
	Companies always provide sufficient time admission of candidates		The company delivers the right time for each stage of the selection recruitment		The Company provides recruiting information openly	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	-	-	-	-
Disagree	15	34.1	8	18.2	9	20.5
Doubtful	19	43.2	14	31.8	22	50.0
Agree	7	15.9	19	43.2	11	25.0
Strongly agree	3	6.8	3	6.8	2	4.5
Total	44	100	44	100	44	100
<i>mean</i>	2.9545		3.3864		3.1364	

**Table 5. Respondents Rate Against Indicators Determination Standards Implementation / Planning (Z.1)**

Respondents answer	item Questions					
	The company set the standard of work of each to employees		Employees follow the rules clock in and clock home from work in accordance with company standards		Employees carry out tasks that have been determined leaders based on job description	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	5	11.4	1	2.3
Disagree	3	6.8	2	4.5	5	11.4
Doubtful	9	20.5	9	20.5	4	9.1
Agree	12	27.3	11	25.0	19	43.2
Strongly agree	20	45.5	17	38.6	15	34.1
Total	44	100	44	100	44	100
<i>mean</i>	4.1136		3.7500		3.9545	

**Table 6. Respondents Rate Against Indicators determination of Measurement / Assessment Work (Z.2)**

Respondents answer	item Questions					
	Checking the results - the work done by all employees		Measure / compare the work with the standards set		Leaders give feedback to the father / mother on the assessment of work	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	2	4.5	7	15.9
Disagree	16	36.4	3	6.8	16	36.4
Doubtful	1	2.3	7	15.9	3	6.8
Agree	6	13.6	8	18.2	7	15.9
Strongly agree	21	47.7	24	54.5	11	25.0
Total	44	100	44	100	44	100
<i>mean</i>	3.7273		4.1136		2.9773	

**Table 7. Respondents Rate Against Indicators Capturing action Correction When Necessary (Z.3)**

Respondents answer	item Questions					
	Supervision is done to avoid misuse / diversion / mistakes made by employees		When you make a mistake in carrying out the discharge of duties, leadership will be reprimanded for repair		Leaders always provide a solution / remedial action to the father / mother if something goes wrong	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	-	-	-	-
Disagree	7	15.9	8	18.2	8	18.2
Doubtful	5	11.4	12	27.3	7	15.9
Agree	14	31.8	8	18.2	4	9.1
Strongly agree	18	40.9	16	36.4	25	56.8
Total	44	100	44	100	44	100
<i>mean</i>	3.9773		3.7273		4.0455	

**Table 8. Respondents Rate Against Indicators Quality (Y.1)**

Respondents answer	item Questions					
	Manufacturing companies pay attention to the quality standards of employees that exceed the quality standards of other existing employees		Manufacturing companies pay attention to employees so that employees can get the job done with no rush		Manufacturing companies pay attention to employees in order to complete the task in accordance responsibilities	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	-	-	-	-
Disagree	6	13.6	8	18.2	4	9.1
Doubtful	23	52.3	14	31.8	21	47.7
Agree	13	29.5	19	43.2	18	40.9
Strongly agree	2	4.5	3	6.8	1	2.3
Total	44	100	44	100	44	100
<i>Mean</i>	3.2500		3.3864		3.3636	

**Table 9. Respondents Rate Against Indicators Quantity (Y.2)**

Respondents answer	item Questions					
	Manufacturing companies pay attention to the employees to always work in accordance with the number of targeted organizations		Manufacturing company always pay attention to the employees so that employees are able to work in accordance with the standards organization		Manufacturing company always pay attention to the employees so that employees always carry out duties in accordance with the command leadership	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	-	-	-	-
Disagree	15	34.1	8	18.2	13	29.5
Doubtful	13	29.5	13	29.5	20	45.5
Agree	14	31.8	17	38.6	11	25.0
Strongly agree	2	4.5	6	13.6	-	-
Total	44	100	44	100	44	100
<i>mean</i>	3.0682		3.4773		2.9545	

**Table 10. Against Respondents Rate Indicators Timeliness Of Results (Y.3)**

Respondents answer	item Questions					
	Manufacturing company always pay attention to the employees so that employees can work according to standards set time		Manufacturing company always pay attention to the employee for the employee to complete the job with a fixed time		Manufacturing company always pay attention to the employees so that employees feel satisfied when my work done with the right timing	
	Frequency	%	Frequency	%	Frequency	%
Strongly Disagree	-	-	-	-	-	-
Disagree	13	29.5	8	18.2	6	13.6
Doubtful	22	50.0	14	31.8	20	45.5
Agree	9	20.5	20	45.5	14	31.8
Strongly agree	-	-	2	4.5	4	9.1
Total	44	100	44	100	44	100
<i>mean</i>	2.9091		3.3636		3.3636	

**Table 11. Uji Validity (X) Recruitment**

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
statement X.1	25.5227	24 674	.344	.819
statement X.2	25.8182	24 106	.382	.815
statement X.3	25.7045	22 073	.633	.787
statement X.4	25.8864	22 010	.547	.797
statement X.5	26.0455	19 626	.597	.794
statement X.6	25.9545	23 765	.403	.813
statement X.7	26.1364	21 655	.671	.782
statement x.8	25.7045	22 073	.633	.787
statement X.9	25.9545	23 579	.490	.804

**Table 12. Test Validity (Z) Supervision**

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
statement Z.1	30.2727	48 296	.682	.849
statement Z.2	30.6364	49 121	.404	.873
statement Z.3	30.4318	47 832	.649	.850
statement Z.4	30.6591	43 951	.683	.846
statement Z.5	30.2727	47 273	.598	.854
statement Z.6	31.4091	44 712	.579	.858
statement Z.7	30.4091	47 085	.680	.847
statement Z.8	30.6591	46 974	.644	.850
statement Z.9	30.3409	47 114	.587	.855

**Table 13. Test Validity (Y) Employee Performance**

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
statement Y.1	25.8864	27 219	.589	.914
statement Y.2	25.7500	24 564	.823	.898
statement Y.3	25.7727	26 970	.697	.908
statement Y.4	26.0682	24 856	.725	.906
statement Y.5	25.6591	24 276	.769	.902
statement Y.6	26.1818	27 222	.594	.914
statement Y.7	26.2273	26 831	.689	.908
statement Y.8	25.7727	24 738	.835	.898
statement Y.9	25.7727	26 133	.650	.911

**Table 14. Uji Reliability (X) Recruitment**

Reliability Statistics

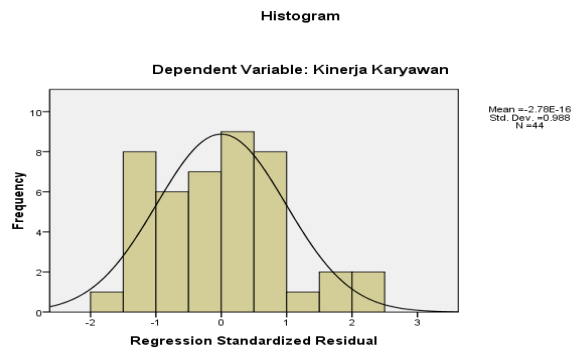
Cronbach's Alpha	N of Items
.819	9

**Table 15 Test Reliability (Z) Supervision**

Reliability Statistics	
Cronbach's Alpha	N of Items
.868	9

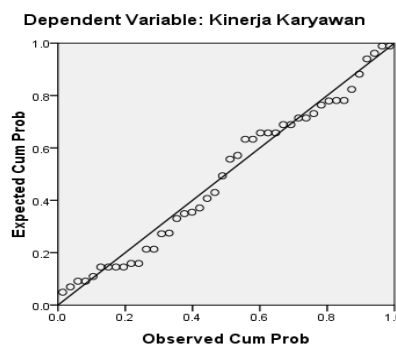
**Table 16. Uji Reliability (Y)Employee performance**

Reliability Statistics	
Cronbach's Alpha	N of Items
.916	9



**Figure 2. Histograms Normality Test**

Normal P-P Plot of Regression Standardized Residual



**Figure 3. PP plot Normality Test**

**Table 17. Normality Test One Sample Kolmogorov-Smirnov Test**

One-Sample Kolmogorov-Smirnov Test		Residual unstandardized
N		44
normal Parametersa	mean	.0000000
	Std. deviation	3.77367326
Most Extreme Differences	Absolute	.094
	positive	.094
	negative	-.089
Kolmogorov-Smirnov Z		.623
<b>Asymp. Sig. (2-tailed)</b>		<b>.832</b>

a. Test distribution is Normal.



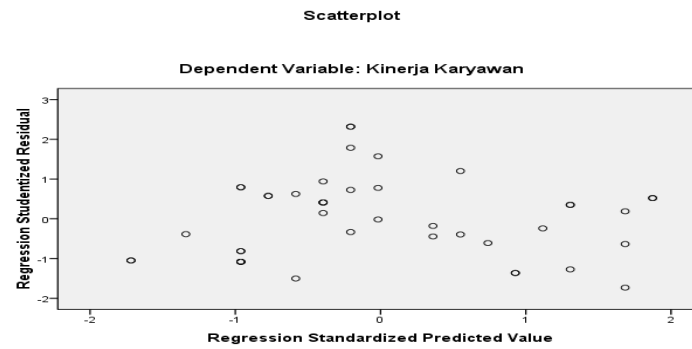


Figure 4. Scatterplot Test Heteroskidastiy

Table 18. Simple Linear Regression

Coefficients<sup>a</sup>

Model		Coefficients unstandardized		t	Sig.	collinearity Statistics	
		B	Std. Error			tolerance	VIF
1	(Constant)	5705	3253	1,754	.087		
	recruitment	.805	.110	7318	.000	1,000	1,000

a. Dependent Variable: Employee Performance

Table 19. Partial Test

Coefficients<sup>a</sup>

Model		Coefficients unstandardized		t	Sig.	collinearity Statistics	
		B	Std. Error			tolerance	VIF
1	(Constant)	5705	3253	1,754	.087		
	recruitment	.805	.110	7318	.000	1,000	1,000

a. Dependent Variable: Employee Performance

Table 20. Coefficient Determination

Model Summary<sup>b</sup>

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.749a	.560	.550	3.81833

a. Predictors: (Constant), Recruitment

b. Dependent Variable: Employee Performance

Table 21. Test Moderating Regression Analysis (MRA)

Coefficients<sup>a</sup>

Model		Coefficients unstandardized		t	Sig.
		B	Std. Error		
1	(Constant)	2,959	1,658	1,785	.082
	Employee performance	.006	.056	4,102	.019

a. Dependent Variable: AbsRes\_1

## CONCLUSION

### Influence Recruitment on Employee Performance

The results showed that recruitment in Manufacturing Company, affect the performance of employees. This can be seen from multiple linear regression analysis through the t test is positive with value amounted to 7.318 with sig. 0,000. Based on these results, it can be concluded that the hypothesis is 1 (one) in this study tested and acceptable. Positive direction shows that whenever there is increased recruitment conducted by the Manufacturing Company, will lead to increased performance simultaneously Manufacturing Company employees by 0, 805unit. In other words, when recruitment Manufacturing Company which consists of policies, procedures and methods, the performance of employees of PT. Eaglewood Putra Mandiri Steel will increase as well. The results are consistent with research Yani (2017), Aziz (2017) and Jaya (2018), indicate that recruitment positive and significant effect on employee performance.

The results are consistent with the objectives of the research to know whether the recruitment positive and significant effect on the performance of employees at the Company Manufacturing located in Medan has been accomplished and also has completed / answer the problems that exist in the identification of problem points No. 1, 2 and 3, namely employees received not use the system of recruitment / guidelines for the desired company. Employees who are in the recruitment is not specific to the operation should run the company. Employees who in recruitment is not in accordance with the desired company is already missed.

### Recruitment Influence on Performance Monitoring For Variable With Moderating

The results showed that the test moderating with absolutely residual value, it is known that the value is 0.006 and significant regression 0.019 <0.05. These results can be concluded that significant oversight as moderating variable.

$$Z = 2,959 + 0,006 X + \varepsilon_1$$

$$Y = 5.705 + 0.805 X + 0.006 Z + \varepsilon_2$$

Interpretation of moderating equation is:

- If everything on the independent variables considered zero then the value of supervision (Z) is equal to 2,959.
- If an increase in the recruitment of 1, then the control (Z) will increase by 0,006.
- If everything on the independent variables considered zero then the value of employee performance (Y) is equal to 5.705.
- If an increase in the recruitment of 1, the performance (Y) will increase by 0.805.
- If an increase in oversight 1, then the performance (Y) will increase by 0,006.

The results are consistent with research Yani (2017), shows that the surveillance as moderating variable. The results are consistent with the purpose of the study to determine whether scrutiny as moderating variable on Manufacturing Company has been accomplished and also has completed / answer the problems that exist in the identification of problems point no 4, 5 and 6 that the employee has not set standards of work execution. Employees have yet to determine the conduct of the assessment work activities appropriately. Employees have not been able to take corrective action in the implementation of the work has been answered.

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